



AGCONNEX GROWER UPDATE

July 2026

AgConnex secures \$4 million NSW grant co-funding to further upgrade its rail loading, storage and processing capability at Wumbulgal.

Read the full story via the link below.

AgConnex secures \$4 million NSW grant co-funding to expand Wumbulgal for specialty crops, boosting grower returns - AgConnex



THIS MONTH AT A GLANCE

Market Snapshot

Wheat: Dry conditions across parts of eastern Australia had seen grower selling largely dry up, supporting local wheat values. Since March, east coast prices have risen well above export parity, reducing Australia's competitiveness into export markets. With export demand remaining slow—particularly in NSW—and the prospect of another above-average crop under improving seasonal conditions, large carry-out stocks are expected to cap any sustained upside in wheat prices.

Barley: Barley markets remain vulnerable to downside pressure, with limited clarity around export demand, sizeable carry-out stocks, and generally improving production conditions across key growing regions. Despite solid export programs from some southern ports, demand remains insufficient to absorb the large volume of barley still held on farm. At the same time, northern hemisphere harvests are now underway, increasing competition from major exporting nations and making it more difficult for Australian barley to attract additional export business.

Cotton seed: The domestic cottonseed market has softened in recent weeks, with buying interest easing across the Riverina. A significant volume of cottonseed remains unsold, while recent rainfall through northern cattle regions has reduced the immediate demand for supplementary feed. As pasture conditions improve, many livestock producers have stepped back from the market, resulting in slower trading activity. Growers holding cottonseed should continue to monitor market conditions, as demand may strengthen later in the season depending on feed availability and seasonal conditions.

Commodity	Nearby Price (\$/t)	Month Change (\$/t)	Market Tone
APW Wheat	\$335	-\$10	Softer
ASW Wheat	\$335	-\$10	Softer
Barley	\$300	-\$20	Softer
Cotton Seed	\$530	-\$10	Softer

Growing Conditions Across The State

Regional Observations

Central West Agronomy Update – Mal Valencia, Delta Agribusiness - Dubbo

A very dry summer and delayed autumn break prompted many growers across the Central West to rethink their crop rotations, says Mal Valencia, Agronomist at Delta Dubbo. This season has seen a significant increase in cereal-on-cereal plantings, particularly barley, driven by fertiliser economics and seasonal forecasts indicating a drier-than-average spring.

Recent rainfall and mild winter conditions have given crops an excellent start, with strong establishment and good subsoil moisture across much of the region. While current crop potential is encouraging, the season's outcome will ultimately depend on follow-up rainfall through winter and spring. Should conditions deteriorate later in the season, many barley crops may instead be cut for hay, which is expected to be a major feature of this year's harvest strategy.

Rainfall Snapshot

Location	Rainfall (mm) YTD
Griffith	127mm
Temora	324mm
Moree	163mm
Gunnedah	209mm
Forbes	327mm
Swan Hill	271mm
Mildura	255.5mm

Rainfall remains highly variable across the grain-growing regions. Temora and Forbes have received the most year-to-date rainfall, giving winter crops a solid start, while Griffith, Moree and Gunnedah are still chasing follow-up rain. Swan Hill and Mildura sit in the middle, with enough moisture to support establishment. The next few weeks will be critical, with consistent winter rainfall needed to maintain crop potential and set up a successful spring.

SITE & OPERATIONS UPDATE

What's Happening Across AgConnex

AgConnex has officially expanded into pulse packing, successfully completing its first lupin pack last month. The project was well received, with positive feedback from both growers and customers, reinforcing the strong demand for locally packed, high-quality pulse products. This milestone marks an exciting step forward for the business as we continue to broaden our services and market opportunities for growers. We are also thrilled by the recent funding announcement, which will support significant upgrades to our site and packing facilities. These improvements will increase efficiency, strengthen our packing capabilities and position AgConnex to deliver even greater value to growers and customers into the future.



First Receiving of Lupins.

AgConnex secures \$4 million NSW grant cofunding to further upgrade its rail loading, storage and processing capability at Wumbulgal.

<https://www.graincentral.com/news/agconnex-grant-medlog-move-to-expand-wrconnect/>



MARKET OPPORTUNITY OF THE MONTH

AgConnex Insight:

Monitor Old crop values against 26/27 season bids.

With markets facing headwinds from large carry-out stocks, increasing northern hemisphere competition, and uncertain export demand, consider pricing a portion of 26/27 Season (new crop) production. Retaining some ownership for potential weather or demand-driven rallies while reducing exposure to a well-supplied market can help manage risk and improve average sales outcomes. A disciplined approach of selling new crop incrementally on rallies remains preferable to holding 100% unsold in the hope of significantly higher prices.

 [Talk To Our Team](#)



AGCONNEX NETWORK UPDATE

Across Our Sites

Wumbulgal is currently closed while earthworks are completed around the silo site to prepare for the arrival of our new drive-over auger later this month. These upgrades will improve grain handling efficiency and provide faster turnaround times for growers during the upcoming harvest. **All other AgConnex sites remain open and continue to operate as normal.** We appreciate everyone's patience during these works.



GRAIN KNOWLEDGE HUB

Quick Reminder

If you're still holding grain in on-farm storage, now is the time to check it. Regular monitoring for stored grain insects can help protect grain quality and avoid costly downgrades when it's time to sell. Inspect silos at least monthly using a grain sieve or probe trap, check grain temperature, and look for any signs of insect activity or mould. Good aeration helps keep grain cool, slowing insect development, while maintaining clean silos and equipment reduces the risk of infestations. Early detection is the best defence and can help ensure your grain is delivered in marketable condition when the right marketing opportunity arises.

 [Talk To Our Team](#)

AgConnex – Your Trusted Grain Connection

Connecting regional grain producers with storage, handling, transport and end-user markets across the Riverina.

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